

SINGLE FAMILY & CONDO & PUD

CHART
<i>Ratio=Active -divided by- Pending</i>
<i>Est # of month on Mkt=Ratio x 1.5</i>
<i>Buyers Market = 6 or Greater</i>
<i>Sellers Market = 4 or Less</i>
<i>Even = 4 - 6</i>

AREA	DATE	ACTIVE	PENDING	RATIO	EST # OF MONTHS ON MARKET	Buyer or Seller Market
				ACTIVE/PENDING	RATIO x 1.5	
SLO	July 12, 2006	243	48	5.06	7.59	Buyers
Atas & Paso	July 12, 2006	831	122	6.81	10.22	Buyers
Morro/Los Osos/Cayucas	July 12, 2006	274	44	6.23	9.34	Buyers
Santa Maria	July 12, 2006	391	51	7.67	11.50	Buyers
AG/Grover/Pismo	July 12, 2006	483	72	6.71	10.06	Buyers

AREA	DATE	ACTIVE	PENDING	RATIO	EST # OF MONTHS ON MARKET	Buyer or Seller Market
				ACTIVE/PENDING	RATIO x 1.5	
SLO	August 1, 2006	239	45	5.31	7.97	Buyers
Atas & Paso	August 1, 2006	866	107	8.09	12.14	Buyers
Morro/Los Osos/Cayucas	August 1, 2006	281	39	7.21	10.81	Buyers
Santa Maria	August 1, 2006	390	38	10.26	15.39	Buyers
AG/Grover/Pismo	August 1, 2006	494	63	7.84	11.76	Buyers

AREA	DATE	ACTIVE	PENDING	RATIO	EST # OF MONTHS ON MARKET	Buyer or Seller Market
				ACTIVE/PENDING	RATIO x 1.5	
SLO	August 21, 2006	233	44	5.30	7.94	Buyers
Atas & Paso	August 21, 2006	878	105	8.36	12.54	Buyers
Morro/Los Osos/Cayucas	August 21, 2006	275	40	6.88	10.31	Buyers
Santa Maria	August 21, 2006	366	64	5.72	8.58	Buyers
AG/Grover/Pismo	August 21, 2006	516	75	6.88	10.32	Buyers